



JIT SOLUTIONS

2nd Quarter - 2007

Announcement Regarding JIT Solid Surfaces

JIT Companies, Inc. has made a difficult business decision to discontinue its Solid Surfaces division. The dedicated employees that have operated this division since its inception have chosen to purchase that part of JIT Companies.

Effective April 15, 2007, *JIT Solid Surfaces* (a division of JIT Companies, Inc.) will be doing business as **Solid Surface InCounters**. Contacts for the new business are Richard Scott and Lisa Hennessey. The business location and phone numbers will remain the same.

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JIT Waterjet and JIT Classic Glass will remain divisions of JIT Companies Inc. and will continue operations as usual. Please feel free to contact us with any questions you may have regarding this recent change.



JIT Waterjet featured in case study for Flow International Corporation

Flow International Corporation is the world leader in the development and manufacture of ultra high-pressure (UHP) waterjet systems. In fact, nearly 60% of all waterjet systems sold in the world are made by Flow.

It's no coincidence JIT Waterjet has used Flow waterjet machines exclusively since its inception in 1997. JIT's commitment to customer satisfaction is the reason they have relied on the efficiency of the Flow waterjets over the years.

JIT Companies was thrilled when asked by Flow Intl. to be featured in a case study. The story describes JIT's unique use of and expertise with the waterjet. The story highlights JIT's ability to cut with tight tolerances, unique curves, cutting 6" thick steel and achieving quick turn on projects in order to consistently meet their promised lead times.

Please use the following link to view the case study on Flow's website:

www.flowcorp.com/waterjet-resources.cfm?id=602.

Customer Profile*

The Challenge: A manufacturer of custom solid state laser systems, located in the northwestern United States needed a job shop that would custom cut ZeroDur glass components to maintain tight tolerance, quality specifications. ZeroDur is a relatively expensive material within the scope of this project. There is no room in the profit margins for damage to the material of any kind. This company was looking for a job shop that would handle their material with care throughout all processes to prevent any damage to the material. This manufacturer also needed test cut or proto type parts to ensure that specifications and programmed drawings of the custom part would, indeed, fit the laser when the production process was complete.

Also, the cutting of this fragile, expensive part needed to integrate into the custom production timeline of said manufacturer. It was imperative to have the part back on time in order to deliver the completed system to their customer by the promised date.

The Solution: JIT Waterjet came through for the manufacturer on all of their points of need. The customer supplied the source material blanks. Careful handling of material at receiving prevented any damage during that stage of production. Special set-ups were used to prevent any chipping of the ZeroDur during the cutting process. JIT did test cuts on the customer's drop material. The cuts were a "dead-on" match to specifications and the final product was repeated to well within acceptable tolerances.

All parts were returned to the customer undamaged. Even the drop material was packaged with vacuum seal packaging to prevent damage.

The Result: This manufacturer has come to rely on JIT Companies for their waterjet cutting needs. They trust that JIT will deliver quality parts on time, every time. This helps them meet their deadlines and keep their customers happy.

Testimonial: "JIT Waterjet has reliably produced the complex ZeroDur components that we use in our products. Their "on-time" delivery is also a plus."

**Our customer for this case study asked to remain anonymous; to some of our customers we're their best kept secret.*

More about JIT Companies

JIT Companies fabricates unique projects and custom parts for design professionals, specialty contractors and a broad range of manufacturers. We focus on challenging, short-run projects that require high quality outcomes. Our capabilities include custom waterjet cutting services and made-to-order glass fabrications for both architectural and industrial applications.

We process all types of metal, glass, stone, foam, plastics and laminates. We smoothly integrate into your production cycle to reduce your production costs and overall time-to-market. We have had experience with many different materials, techniques and technological changes. It has always been our mission to maintain Old World quality, even as we introduce New World technology into our fabrications.

For well over twenty years, we have provided innovative solutions to the likes of Goodrich Corporation, Hutchinson Technology, Medallion Cabinetry, and The Science Museum of Minnesota; to name a few. We have succeeded in coming up with solutions when others have said that it could not be done; let our experience be your guide.

JIT COMPANIES

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