



# **JIT SOLUTIONS**

**1<sup>st</sup> Quarter - 2007**

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## **A Year in Review**

JIT Companies would like to thank you, our loyal customers, for your trust and continued business throughout 2006. It's a result of these good business relationships that JIT has, experienced another year of growth.

With growth brings change. There were a number of services added to the JIT tool belt in 2006. Straight lining, which creates either a vertical or horizontal brushed finish on metal. Mirror Polish, which is a process that, when done, gives metal a high gloss finish. Dot Matrix Marking Machine, which is used to create markings such as serial numbers, manufacture dates and reference numbers on parts. One service JIT chose to discontinue was the fabrication of 3M<sup>®</sup> Accentrim<sup>™</sup>. It was decided that our resources and energy would be better applied in other areas of the business. The Accentrim<sup>™</sup> system was sold to Jones Paint & Glass, located in Provo, Utah. The 3M<sup>®</sup> Accentrim<sup>™</sup> optical film applications align well with their service offering, which includes insulated glass window manufacturing.

JIT Companies also had some changes in our employee structure in 2006. Following, is the list of current contacts within the business office of JIT Companies:

Ron Beltz, C.E.O. - Project Manager	Bret Brinkman, Senior Programmer
Angie Carpenter, Production Manager	Neal Oleson, Senior Programmer
Bob Pflipsen, Director of Engineering	Carol Haukos, Marketing Manager
Jen Carpenter, Director of Business Development	Karen Strei, Office Manager

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## **Care Packages for Troops**

JIT currently has three former employees that are serving in the U.S. military. Two of which are stationed in Iraq, and the third was in Iraq, but was recently relocated to California.

To express support and gratitude for fellow employees now serving our country, JIT employees collected care package items over the summer. The overwhelming response allowed shipment of care packages in August and again in December.

The good people here at JIT show their team work, and comradery beyond the average 8:00 - 4:00 workday. This spirit of giving demonstrates their support for their former co-workers and character of the family of employees that work here at JIT.

When our comrades return home from their call of duty JIT Companies will welcome them back; the doors are always open for them.



## Customer Profile

**Signature Research** of Calumet, Michigan is a technology-based company with a broad range of capabilities, specializing in signature modeling and analysis, operations analysis, image and signal processing and software development, and experience in test and evaluation.

**Challenge:** We were looking for someone to cut a floor inlay out of porcelain tiles for a project in our office. The cuts had to be extraordinarily accurate given the size/shape of our floor and 1/8" grout lines. We were also nervous about the return shipment of the finished tiles since we wouldn't be able to easily make a replacement.

**Solution:** All of our concerns were alleviated when the wooden crate arrived from JIT Companies. The packaging was amazing. The wood crate and shrink wrapped tiles were perfect. You would be hard pressed to find a better way to ship delicate tiles. All of the tiles were perfectly labeled according to our layout diagram, which made installation much easier. And of course, all the tiles fit just as planned.

**Testimonial:** *"The floor looks so great people in the office are afraid to walk on it and get it dirty. I just wanted to thank JIT Waterjet for doing an amazing job in both cutting and shipping, and at a price far less than any other shop we contacted. We couldn't have been happier with the whole experience. I am definitely recommending JIT to anyone I know who needs waterjet work in the future."* - Nelson Sommerfeldt, Associate Engineer at Signature Research

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## More about the JIT Companies

JIT Companies fabricates unique projects and custom parts for design professionals, specialty contractors and a broad range of manufacturers. We focus on challenging, short-run projects that require high quality outcomes. Our capabilities include our custom waterjet cutting services, made-to-order glass fabrications for both architectural and industrial applications and tailored solid surface solutions that go way beyond countertops.

We process all types of metal, glass, stone, foam, plastics and laminates. We smoothly integrate into your production cycle to reduce your production costs and overall time-to-market. We have had experience with many different materials, techniques and technological changes. It has always been our mission to maintain Old World quality, even as we introduce New World technology into our fabrications.

For well over twenty years, we have provided innovative solutions to the likes of Goodrich Corporation, Hutchinson Technology, Medallion Cabinetry, and The Science Museum of Minnesota; to name a few. We have succeeded in coming up with solutions when others have said that it could not be done; let our experience be your guide.

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### JIT COMPANIES

240 Shamrock Drive  
Green Isle, MN 55338  
Toll Free: (800) 279-6933  
Fax: (507) 326-5244  
[info@jitwaterjet.com](mailto:info@jitwaterjet.com)  
[www.jitcompanies.com](http://www.jitcompanies.com)